Washington State Gambling Commission

LICENSED OPERATORS' ACTIVITY

FOR THE QUARTER ENDED March 31, 2004

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SUMMARY OF ACTIVITY AND TRENDS FOR THE QUARTER ENDING MARCH 31, 2004

** TOTAL LICENSED GAMBLING **

- Gross receipts increased to \$219.9 million (up 3.1%) from \$213.2 million in prior quarter.
- Number of licenses showing activity decreased to 2,190 (down 1.6%) from 2,226 in prior quarter.
- Gross receipts since first quarter 2003 increased an average 0.1% per quarter (up a total of 0.2% over four quarters).

Please note: Tribal Gaming figures are not included in this report.

** BINGO **

- Gross receipts slightly increased to \$26.40 million (up 0.2%) from \$26.35 million in prior quarter.
- Number of licensees reporting activity decreased to 108 (down 16.3%) from 129 in prior quarter.
- Gross receipts since first quarter 2003 decreased an average 2.9% per quarter (down a total of 11.6% over four quarters).

** PUNCHBOARD AND PULL-TAB **

- Gross receipts increased to \$118.7 million (up 1.8%) from \$116.6 million in prior quarter.
- Number of licensees reporting activity decreased to 1,822 (down 0.9%) from 1,839 in prior quarter.
- **PULL-TAB** gross receipts since first quarter 2003 decreased an average 0.7% per quarter (down a total of 3.0% over four quarters).
- **PUNCHBOARD** gross receipts since first quarter 2003 decreased an average 4.3% per quarter (down a total of 17.4% over four quarters).
- **COMBINED** gross receipts since first quarter 2003 decreased an average 0.8% per quarter (down a total of 3.1% over four quarters).
- Number of pull-tab sets reported sold by **DISTRIBUTORS** decreased to 259,574 (down 6.4%) from 277,338 in the same quarter last year.

** CARD ROOMS **

- Gross receipts increased to \$72.5 million (up 5.6%) from \$68.6 million in prior quarter.
- Number of licensees reporting activity increased to 103 (up 3.0%) from 100 in prior quarter.
- Gross receipts since first quarter 2003 increased an average 2.9% per quarter (up a total of 11.6% over four quarters).
- On 3-31-04, 85 of the licensed card rooms were house-banked.

** RAFFLES **

- Gross receipts increased to \$2.2 million (up 36.7%) from \$1.6 million in prior quarter.
- Number of licensees reporting activity increased to 150 (up 0.7%) from 149 in prior quarter.
- Gross receipts since first quarter 2003 increased an average 2.7% per quarter (up a total of 10.6% in the 4 quarters since first quarter 2003).

OPERATORS' SUMMARY FOR THE QUARTER ENDED MARCH 31, 2004

					Fund-	
		Punchboards/	(1)		Raising	
	Bingo	Pull-Tabs (2)	Card Rooms	Raffles	Events	Total
Gross Receipts	\$26,400,437	\$118,744,006	\$72,466,231	\$2,244,189	\$30,597	\$219,885,460
Prizes Paid	\$18,949,904	\$84,774,506	\$678,186	\$848,150	\$7,516	\$105,258,262
Net Receipts	\$7,450,533	\$33,969,500	\$71,788,045	\$1,396,039	\$23,081	\$114,627,198
Expenses	\$5,114,565	\$25,237,044	\$56,664,239	\$245,035	\$18,276	\$87,279,159
Net Income	\$2,335,968	\$8,732,456	\$15,123,806	\$1,151,004	\$4,805	\$27,348,039

OPERATORS' SUMMARY FOR THE YEAR ENDED MARCH 31, 2004

		Punchboards/	(1)		Raising			
	Bingo	Pull-Tabs (2)	Card Rooms	Raffles	Events	Total		
Gross Receipts	\$112,938,723	\$476,750,345	\$263,486,908	\$7,355,583	\$83,426	\$860,614,985		
Prizes Paid	\$83,360,497	\$341,144,359	\$2,230,722	\$2,937,932	\$19,319	\$429,692,829		
Net Receipts	\$29,578,226	\$135,605,986	\$261,256,186	\$4,417,651	\$64,107	\$430,922,156		
Expenses	\$21,858,547	\$101,274,569	\$212,148,639	\$900,096	\$40,484	\$336,222,335		
Net Income	\$7,719,679	\$34,331,417	\$49,107,547	\$3,517,555	\$23,623	\$94,699,821		

OPERATORS' SUMMARY FOR THE QUARTER ENDED MARCH 31, 2003

	Punchboards/	(1)	D 900	Fund- Raising	
Bingo	Pull-Tabs (2)	Card Rooms	Raffles	Events	Total
\$29,852,723	\$122,503,664	\$64,942,749	\$2,029,091	\$28,619	\$219,356,846
\$21,606,393	\$87,704,366	\$498,128	\$779,875	\$2,578	\$110,591,340
\$8,246,330	\$34,799,298	\$64,444,621	\$1,249,216	\$26,041	\$108,765,506
\$5,732,892	\$25,913,527	\$52,133,822	\$219,648	\$14,472	\$84,014,361
\$2,513,438	\$8,885,771	\$12,310,799	\$1,029,568	\$11,569	\$24,751,145
	\$21,606,393 \$8,246,330 \$5,732,892	Bingo Pull-Tabs (2) \$29,852,723 \$122,503,664 \$21,606,393 \$87,704,366 \$8,246,330 \$34,799,298 \$5,732,892 \$25,913,527	Bingo Pull-Tabs (2) Card Rooms \$29,852,723 \$122,503,664 \$64,942,749 \$21,606,393 \$87,704,366 \$498,128 \$8,246,330 \$34,799,298 \$64,444,621 \$5,732,892 \$25,913,527 \$52,133,822	Bingo Pull-Tabs (2) Card Rooms Raffles \$29,852,723 \$122,503,664 \$64,942,749 \$2,029,091 \$21,606,393 \$87,704,366 \$498,128 \$779,875 \$8,246,330 \$34,799,298 \$64,444,621 \$1,249,216 \$5,732,892 \$25,913,527 \$52,133,822 \$219,648	Bingo Punchboards/ Pull-Tabs (2) (1) Card Rooms Raffles Raising Events \$29,852,723 \$122,503,664 \$64,942,749 \$2,029,091 \$28,619 \$21,606,393 \$87,704,366 \$498,128 \$779,875 \$2,578 \$8,246,330 \$34,799,298 \$64,444,621 \$1,249,216 \$26,041 \$5,732,892 \$25,913,527 \$52,133,822 \$219,648 \$14,472

OPERATORS' SUMMARY FOR THE YEAR ENDED MARCH 31, 2003

	Bingo	Punchboards/ Pull-Tabs (2)	(1) Card Rooms	Raffles	Fund- Raising Events	Total
Gross Receipts	\$121,559,206	\$477,919,075	\$249,025,168	\$5,932,701	\$103,082	\$854,539,232
Prizes Paid	\$91,232,286	\$340,906,766	\$2,208,538	\$2,319,103	\$24,209	\$436,690,902
Net Receipts	\$30,326,920	\$137,012,309	\$246,816,630	\$3,613,598	\$78,873	\$417,848,330
Expenses	\$23,870,909	\$103,525,482	\$207,583,044	\$712,678	\$50,971	\$335,743,084
Net Income	\$6,456,011	\$33,486,827	\$39,233,586	\$2,900,920	\$27,902	\$82,105,246
Net Income	\$6,456,011	\$33,486,827	\$39,233,586	\$2,900,920	\$27,902	\$82,10

Outlined area holds prior quarter & year, for comparison purposes only.

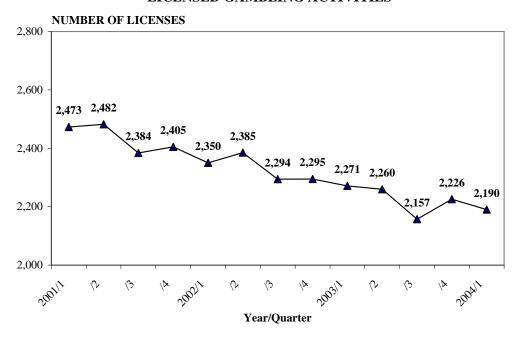
(1) Notes for Card Rooms Only

"Gross Receipts" include funds from three types of card room activities:

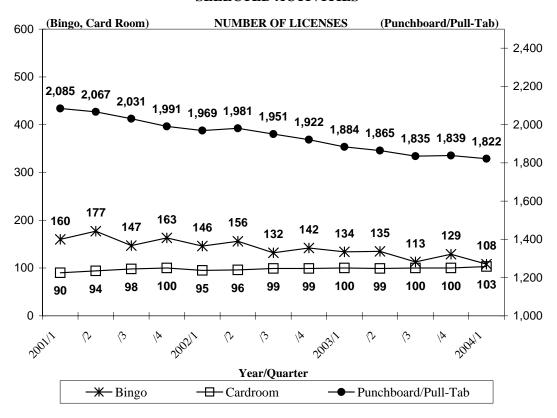
- a) chair rental fees,
- b) per hand fees, rakes and other fees collected in non-house-banked card rooms (starting July 1996), and
- c) "net win" in house-banked card rooms (starting July 1997).
- "Rake" is a percentage of the total amount wagered by players during one hand.
- "Net Win" describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.
- "Prizes Paid" include tournament awards [but NOT winning hands from house-banked card rooms. Those winning hands already deducted to get Net Win and Gross Receipts].
- (2) Includes Commercial and Nonprofit Punchboards/Pull-Tabs. See pages 13 & 14.

SUMMARY OF GAMBLING ACTIVITY FOR THE QUARTER ENDED MARCH 31, 2004

LICENSED GAMBLING ACTIVITIES *



SELECTED ACTIVITIES *

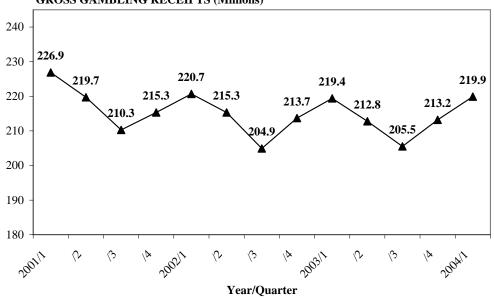


^{*} Only includes licensees reporting activity

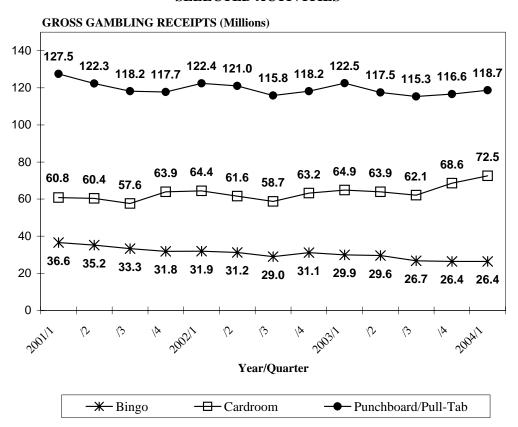
SUMMARY OF GAMBLING ACTIVITY FOR THE QUARTER ENDED MARCH 31, 2004

LICENSED GAMBLING ACTIVITIES *

GROSS GAMBLING RECEIPTS (Millions)



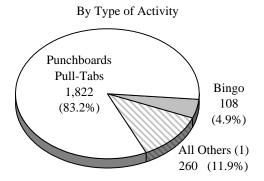
SELECTED ACTIVITIES *

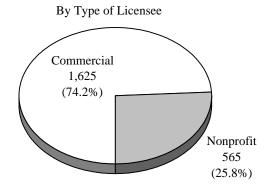


^{*} Only includes licensees reporting activity

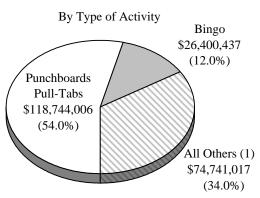
DISTRIBUTION OF GAMBLING ACTIVITY FOR THE QUARTER ENDED MARCH 31, 2004

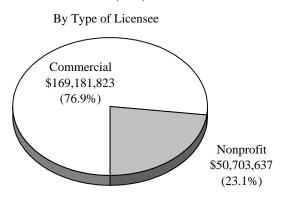
NUMBER OF LICENSEES REPORTING ACTIVITY - 2,190





GROSS GAMBLING RECEIPTS REPORTED - \$219,885,460





GROSS GAMBLING RECEIPTS BY LICENSEE

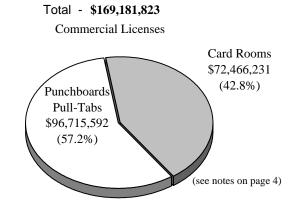
Total - \$50,703,637

Nonprofit Licenses

Bingo
\$26,400,437
(52.1%)

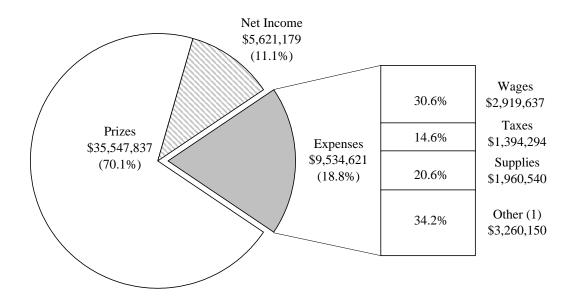
Pull-Tabs
\$22,028,414
(43.4%)

All Others (1)
\$2,274,786 (4.5%)

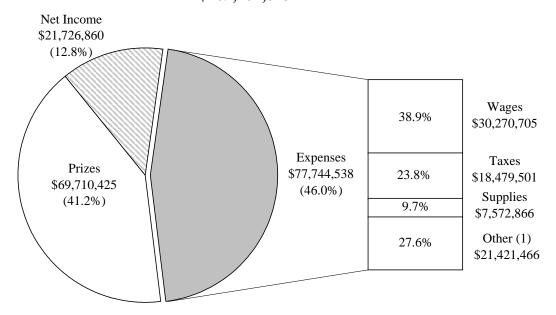


DISTRIBUTION OF GROSS GAMBLING RECEIPTS FOR THE QUARTER ENDED MARCH 31, 2004

NONPROFIT \$50,703,637

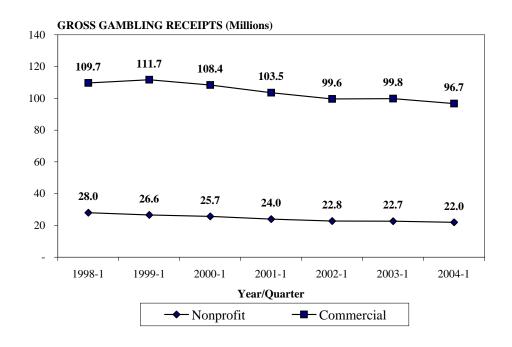


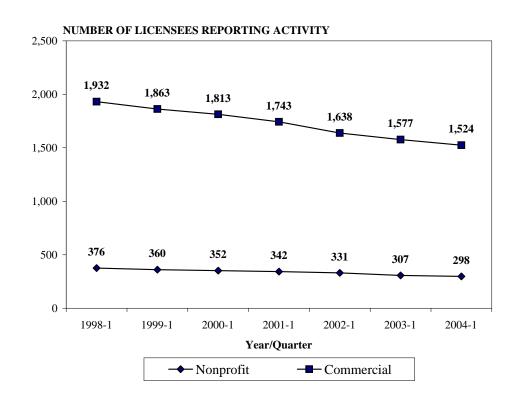
COMMERCIAL \$169,181,823



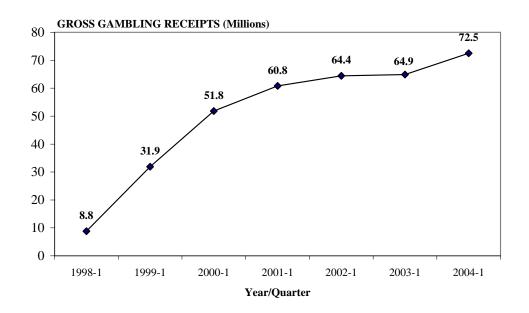
(1) Other expenses includes rent, depreciation, advertising, contract services, cash over/short, etc.

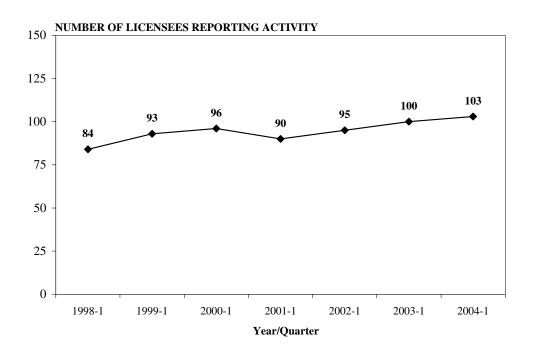
PUNCHBOARD / PULL-TAB TRENDS FOR QUARTERS ENDED MARCH 31





CARD ROOM TRENDS FOR QUARTERS ENDED MARCH 31





BINGO ACTIVITY REPORT STATISTICS FOR THE QUARTER ENDED MARCH 31, 2004

	ANNUAL REI	PORTS		QUART	ERLY	REPOR	TS				
CLASS DEFINITIONS, YEARLY GROSS-	\$1-\$150,00		\$150,001-\$65	*	\$650,001-\$5,000	*	> \$5,000,00		TOTAL		
	CLASS A	- C	CLASS D	<u>- E</u>	CLASS F -	<u>J</u>	CLASS K -	· S	LICENSES	NSES	
GROSS RECEIPTS	\$1,105,831	100.0 %	\$2,046,198	100.0 %	\$10,529,186	100.0 %	\$12,719,222	100.0 %	\$26,400,437	100.0 %	
PRIZES PAID -CASH	876,346	79.3	1,507,243	73.7	7,561,326	71.9	8,944,845	70.3	18,889,760	71.6	
-MERCHANDISE	10,384	0.9	422	0.0	15,383	0.1	33,955	0.3	60,144	0.2	
NET RECEIPTS	\$219,101	19.8 %	\$538,533	26.3 %	\$2,952,477	28.0 %	\$3,740,422	29.4 %	\$7,450,533	28.2 %	
EXPENSES:											
WAGES	\$25,630	2.3 %	\$156,193	7.6 %	\$801,429	7.6 %	\$778,967	6.1 %	\$1,762,219	6.7 %	
SUPPLIES	14,459	1.3	39,078	1.9	206,545	2.0	295,855	2.3	555,937	2.1	
LICENSE FEE	6,275	0.6	8,201	0.4	29,302	0.3	29,388	0.2	73,166	0.3	
TAXES -LOCAL	4,731	0.4	19,606	1.0	144,535	1.4	176,827	1.4	345,699	1.3	
-STATE	1,763	0.2	15,792	0.8	90,662	0.9	81,951	0.6	190,168	0.7	
-FEDERAL	1,367	0.1	19,797	1.0	58,322	0.6	58,800	0.5	138,286	0.5	
BUILDING -RENT	12,775	1.2	16,416	0.8	83,764	0.8	101,077	0.8	214,032	0.8	
-DEPREC.	0	0.0	4,731	0.2	36,408	0.3	57,391	0.5	98,530	0.4	
EQUIPMENT -RENT/DEPREC.	1,144	0.1	3,398	0.2	219,056	2.1	435,764	3.4	659,362	2.5	
UTILITIES/REPAIRS/MAINT.	11,212	1.0	31,235	1.5	147,519	1.4	163,634	1.3	353,600	1.3	
ADVERTISING	2,496	0.2	4,083	0.2	43,934	0.4	79,963	0.6	130,476	0.5	
CONTRACT SERVICES	6,962	0.6	5,978	0.3	54,055	0.5	60,158	0.5	127,153	0.5	
OTHER	8,498	0.8	18,794	0.9	151,190	1.3	287,455	2.3	465,937	1.8	
TOTAL EXPENSES	\$97,312	8.8 %	\$343,302	<u>16.8</u> %	\$2,066,721	19.6 %	\$2,607,230	20.5 %	\$5,114,565	19.4 %	
NET INCOME	\$121,789	<u>11.0</u> %	\$195,231	9.5 %	\$885,756	8.4 %	\$1,133,192	8.9 %	\$2,335,968	8.8 %	
AVERAGE NET INCOME	\$2,485		\$6,732		\$46,619		\$103,017		\$21,629		
NET INCOME FROM RETAIL SALES	\$14,679		\$17,359		-\$12,703		-\$32,349		-\$13,014		
- FROM DRAWING SALES	\$0		\$0		\$0		\$0		\$0		
- FROM AMUSEMENT SALES	\$0		\$354		\$12,417		\$13,033		\$25,804		
DONATED PRIZES	8,348		0		100		0		8,448		
TOTAL NUMBER OF SESSIONS	1,754		1,005		2,426		1,909		7,094		
TOTAL ATTENDANCE	60,992		55,960		241,895		261,829		620,676		
AVERAGE ATTENDANCE	35		56		100		137		87		
PER PLAYER STATISTICS:											
- GROSS	\$18.13		\$36.57		\$43.53		\$48.58		\$42.53		
- PRIZES	\$14.54		\$26.94		\$31.32		\$34.29		\$30.53		
- EXPENSES	\$1.60		\$6.13		\$8.54		\$9.96		\$8.24		
- NET INCOME	\$2.00		\$3.49		\$3.66		\$4.33		\$3.76		

BINGO ACTIVITY REPORT STATISTICS FOR THE QUARTER ENDED MARCH 31, 2004

CLASS DEFINITIONS, YEARLY GROSS-	ANNUAL REPORTS (1) \$1-\$150,000 CLASS A - C	Q U A R \$150,001-\$650,000 <u>CLASS D - E</u>	TERLY REPOR \$650,001-\$5,000,000 CLASS F - J	S T S > \$5,000,000 CLASS K - S	TOTAL <u>LICENSES</u>
NUMBER OF LICENSES:					
- REPORTING ACTIVITY*	49	29	19	11	108
- REPORTING NO ACTIVITY	19	1	1	0	21
- NOT REPORTING	1	1	1	0	3
	69	31	21	11	132 (2)
* PERCENT OF:					
- LICENSES	45.4%	26.9%	17.6%	10.1%	100.0%
- GROSS RECEIPTS	4.2%	7.8%	39.9%	48.1%	100.0%
- NET INCOME	5.2%	8.4%	37.9%	48.5%	100.0%

⁽¹⁾ Only includes annual activity reports for license years expiring during this quarter.

BINGO TOP TEN GROSS RECEIPTS

			PRIZES				** NET				
	GROSS	PRIZES	PAID		OTHER	NET	INCOME		PER PL	AYER AVERA	GES:
	RECEIPTS	PAID	<u>%</u>	WAGES	EXPENSES	<u>INCOME</u>	<u>%</u>	ATTENDANCE	<u>GROSS</u>	EXPENSES N	ET INCOME
1 Seattle Junior Hockey Assn	\$1,905,213	\$1,360,016	71.4%	\$99,781	\$348,530	\$196,667	10.3%	39,562	\$48.16	\$11.33	\$4.97
2 Northern Lights Drum/Bugle Corps Assn	1,697,465	1,202,606	70.8%	93,692	289,361	205,498	12.1%	27,915	60.81	13.72	7.36
3 Music Works Northwest	1,687,392	1,191,710	70.6%	95,210	345,567	150,115	8.9%	35,838	47.08	12.30	4.19
4 40 & 8 00099	1,443,095	1,019,790	70.7%	80,854	270,357	152,948	10.6%	29,435	49.03	11.93	5.20
5 Big Brothers Big Sisters/King & Pierc Co	1,238,002	914,647	73.9%	109,315	286,216	37,139	3.0%	33,141	37.36	11.93	1.12
6 Dmstc Viol/Sexual Asslt Serv Whatcom Co	1,044,011	664,460	63.6%	111,690	285,584	93,967	9.0%	23,592	44.25	16.84	3.98
7 Amvets 00001	977,198	675,895	69.2%	48,315	178,141	123,162	12.6%	17,602	55.52	12.87	7.00
8 Cascades Youth Music Association	972,357	719,108	74.0%	51,126	228,573	24,676	2.5%	21,579	45.06	12.96	1.14
9 Jaycees/Seattle	894,276	643,924	72.0%	50,395	196,227	54,125	6.1%	20,073	44.55	12.29	2.70
10 Silver Buckle Youth Equestrian Center	868,932	602,279	69.3%	66,228	202,702	63,951	7.4%	18,734	46.38	14.36	3.41
	\$12,727,941	\$8,994,435	70.7%	\$806,606	\$2,631,258	\$1,102,248	8.7%	267,471	\$47.59	\$12.85	\$4.12
TOP TEN, AS A PERCENT											
OF BINGO TOTALS \rightarrow 9.3%	48.2%	47.5%		45.8%	78.5%	47.2%		43.1%			
of licenses											
C 45 0 40 C 41 D 1 11'4'			44.	NT . T	1	T.D.	C 1 E	c 1:			

See pages 27 & 28 for other Ranked listings.

⁽²⁾ Number of bingo licenses for an entire year has been closer to 300, due to annual reports recorded in other quarters

^{**} Net Income is not the same as Net Return or Cash Flow for compliance purposes.

PUNCHBOARD/PULL-TAB ACTIVITY REPORT STATISTICS FOR THE QUARTER ENDED MARCH 31, 2004

	COMMERCIA LICENSES		NONPROFIT LICENSES		TOTAL LICENSES	
PULL-TABS:						<u> </u>
GROSS RECEIPTS	\$96,201,617	100.0 %	\$22,008,926	100.0 %	\$118,210,543	100.0 %
PRIZES -CASH	68,176,548	70.9	15,615,356	71.0	83,791,904	70.9
-MERCHANDISE	568,729	0.6	114,738	0.5	683,467	0.6
PUNCHBOARD NET RECEIPTS	\$27,456,340	28.5 %	\$6,278,832	28.5 %	\$33,735,172	28.5 %
PUNCHBOARDS:						
GROSS RECEIPTS	\$513,975	100.0 %	\$19,488	100.0 %	\$533,463	100.0 %
PRIZES -CASH	148,164	28.8	7,678	39.4	155,842	29.2
-MERCHANDISE	138,798	27.0	4,495	23.1	143,293	26.9
PULL-TAB NET RECEIPTS	\$227,013	44.2 %	\$7,315	37.5 %	\$234,328	43.9 %
COMBINED TOTALS:						
GROSS RECEIPTS	\$96,715,592	100.0 %	\$22,028,414	100.0 %	\$118,744,006	100.0 %
PRIZES -CASH	68,324,712	70.6	15,623,034	70.9	83,947,746	70.7
-MERCHANDISE	707,527	0.7	119,233	0.5	826,760	0.7
TOTAL NET RECEIPTS	\$27,683,353	28.7 %	\$6,286,147	28.6 %	\$33,969,500	28.6 %

For a list of expenses associated with these activities, please call Kathy Mills at (360) 486-3473 or 1-800-345-2529, extension 3473. Email: kathym@wsgc.wa.gov

PUNCHBOARD/PULL-TAB ACTIVITY REPORT STATISTICS FOR THE QUARTER ENDED MARCH 31, 2004

	COMMERCIAL LICENSES	NONPROFIT LICENSES	TOTAL LICENSES
NUMBER OF LICENSES:			(<u> </u>
- REPORTING ACTIVITY**	1,524	298	1,822
- REPORTING NO ACTIVITY	41	6	47
- NOT REPORTING	55_	4	59
TOTAL	1,620	308	1,928
** PERCENT OF:			
- LICENSES	83.6%	16.4%	100.0%
- GROSS RECEIPTS	81.4%	18.6%	100.0%
- NET INCOME	75.6%	24.4%	100.0%

TOP TEN PUNCHBOARD/PULL-TAB GROSS RECEIPTS

	GROSS receipts	PRIZES <u>PAID</u>	PRIZES PAID %
1 * Seattle Junior Hockey Assn	\$1,999,371	\$1,523,345	76.2%
2 * Music Works Northwest	1,034,912	798,855	77.2%
3 Royal Casino	1,029,323	819,143	79.6%
4 Swinging Doors	962,935	799,520	83.0%
5 Westend Pub & Grill	934,046	734,520	78.6%
6 * Big Brothers Big Sisters/King & Pierc Co	804,825	570,974	70.9%
7 Roadhouse	659,254	493,719	74.9%
8 Time Out Alehouse And Grill	649,932	536,853	82.6%
9 Paradise Village Bowl Restaurant	562,576	440,969	78.4%
10 Silver Dollar Casino/Seatac	557,412	468,307	84.0%
	\$9,194,586	\$7,186,205	78.2%
TOP TEN, AS A PERCENT	·		
OF PUNCHBOARD/ \rightarrow 0.5%	7.7%	8.5%	
PULL-TAB TOTALS <u>of licenses</u>			
* Nonprofit Licensee			

CARD ROOM ACTIVITY REPORT STATISTICS FOR THE QUARTER ENDED MARCH 31, 2004

		HOUSE-BANI LICENSES		NON HOUSE-BANKED LICENSES		TOTAL LICENSES	
GROSS RECEIP	TS (1)	\$71,554,002	100.0 %	\$912,229	100.0 %	\$72,466,231	100.0 %
PRIZES (2)	-CASH	526,955	0.7	5,670	0.6	532,625	0.7
	-MERCHANDISE	145,561	0.2	0	0.0	145,561	0.2
NET RECEIPTS		\$70,881,486	99.1 %	\$906,559	99.4 %	\$71,788,045	99.1 %

For a list of expenses associated with these activities, please call Kathy Mills at (360) 486-3473 or 1-800-345-2529, extension 3473. Email: kathym@wsgc.wa.gov

Notes for Card Rooms Only

- (1) "Gross Receipts" include funds from three types of card room activities:
 - a) chair rental fees,
 - b) per hand fees, rakes and other fees collected in non-house-banked card rooms (starting July 1996), and
 - c) "net win" in house-banked card rooms (starting July 1997).

[&]quot;Rake" is a percentage of the total amount wagered by players during one hand.

[&]quot;Net Win" describes the total money taken in by house-banked card rooms, less the amounts paid out in winning hands.

^{(2) &}quot;Prizes Paid" include tournament awards [but NOT winning hands from house-banked card rooms. Those winning hands already deducted to get Net Win and Gross Receipts].

CARD ROOM ACTIVITY REPORT STATISTICS FOR THE QUARTER ENDED MARCH 31, 2004

	HOUSE-BANKED LICENSES	NON HOUSE-BANKED LICENSES	TOTAL LICENSES
NUMBER OF LICENSES: (1)			
- REPORTING ACTIVITY**	80	23	103
- REPORTING NO ACTIVITY	5	10	15
- NOT REPORTING	2	0	2
TOTAL	87	33	120
** PERCENT OF:			
- LICENSES	77.7%	22.3%	100.0%
- GROSS RECEIPTS	98.7%	1.3%	100.0%
- NET INCOME	98.5%	1.5%	100.0%

- (1) Includes only those card rooms licensed to collect fees or operate house-banked games:
 - Class A, B, or C for Nonprofit licenses
 - Class B, C, E, F or house-banked for Commercial Stimulant licenses

FOR A LISTING OF CARD ROOM GROSS RECEIPTS, SEE:

www.wsgc.wa.gov

From our web site homepage (www.wsgc.wa.gov), click on "Statistics" button, follow to activity (such as Cardroom Statistics Ranked By Gross Receipts), then year or quarter wanted.

RAFFLES ACTIVITY REPORT STATISTICS FOR THE QUARTER ENDED MARCH 31, 2004

GROSS RECEIPTS PRIZES PAID	\$2,244,189 848,150	100.0 % 37.8
NET RECEIPTS	\$1,396,039	62.2 %
EXPENSES:		
WAGES	\$48,541	2.2 %
SUPPLIES	38,889	1.7
LICENSE FEE	39,457	1.8
TAXES - LOCAL	3,891	0.2
TAXES - STATE	3,891	0.2
TAXES - FEDERAL	3,166	0.1
OCCUPANCY:		
BUILDING	9,601	0.4
UTILITIES	1,267	0.1
OTHER	770	0.0
RENTAL INCOME/DONATED USE	0	0.0
EQUIPMENT	13,461	0.6
ADVERTISING	35,476	1.6
CASH (OVER)/SHORT	1,098	0.0
CONTRACT SERVICES	9,532	0.4
OTHER	35,995	1.6
TOTAL EXPENSES	\$245,035	10.9 %
NET INCOME	\$1,151,004	51.3 %
AVERAGE NET INCOME	\$7,673	
NUMBER OF LICENSES: - REPORTING ACTIVITY - REPORTING NO ACTIVITY - NOT REPORTING	150 36 12	
TOTAL	198	

DONATED PRIZES \$330,917 (INCLUDED IN PRIZES PAID)

FUND-RAISING EVENT ACTIVITY REPORT STATISTICS FOR THE QUARTER ENDED MARCH 31, 2004

RECEIPTS FROM GAMES:					
BLACK JACK				\$2,389	8.8 %
CHUCK-A-LUCK				141	0.5
4-5-6				1,004	3.7
BEAT THE DEALER				588	2.2
WHEEL OF FORTUNE				0	0.0
CRAPS				1,431	5.2
BEAT MY SHAKE				0	0.0
ROULETTE				0	0.0
HORSE RACE				0	0.0
OTHER				21,706	79.6
TOTAL RECEIPTS FROM GAMES				\$27,259	100.0 %
	GROSS		NET		
BINGO, RAFFLES,	RECEIPTS	PRIZES	RECEIPTS		
LOTTERIES, AND DRAWINGS	\$1,964	\$6,382	-\$4,418		
PULL-TABS	1,374	1,134	240		
1022 1125	\$3,338	\$7,516	-\$4,178		
TOTAL EVENT NET RECEIPTS				\$23,081	
DRAWINGS FOR EXCESS OVER \$10,000				0	
TOTAL ADJUSTED NET RECEIPTS			_	\$23,081	
EXPENSES:					
LICENSE FEE				\$1,541	6.7 %
SUPPLIES				1,178	5.1
TAXES - LOCAL				543	2.4
- STATE				53	0.2
- FEDERAL				0	0.0
BUILDING - RENT				1,375	6.0
EQUIPMENT - RENT/DEPRECIATI	ON			2,640	11.4
UTILITIES				0	0.0
ADVERTISING				2,136	9.3
CONTRACT SERVICES				8,140	35.3
(OVER)/SHORT				0	0.0
OTHER			_	670	2.9
TOTAL EXPENSES				\$18,276	79.3 %
NET INCOME			_	\$4,805	20.7 %
AVERAGE NET INCOME PER EVENT				\$686	
NUMBER OF LICENSES					
- REPORTING ACTIVITY	7				
- REPORTING NO ACTIVITY	1				
- NOT REPORTING	1				
TOTAL	9				

MANUFACTURERS - STATISTICS FOR THE QUARTER ENDED MARCH 31, 2004

	GROSS SALES TO DISTRIBUTORS		QUANTITY	AVERAGE COST PER UNIT
PUNCHBOARDS	\$64,384	0.2 %	6,335	\$10.16
PULL-TABS	5,717,533	13.3	260,905	\$21.91
DISPENSING DEVICES	17,920	0.0	10	\$1,792.00
FISHBOWLS	0	0.0	0	
OTHER	10,430,604	24.3		
SOLD TO DISTRIBUTORS	\$16,230,441	37.9 %		
SOLD TO NON-DISTRIBUTORS TOTAL SALES	26,615,721 \$42,846,162	62.1 100.0 %		
NUMBER OF LICENSES: - REPORTING ACTIVITY - REPORTING NO ACTIVITY	37 11			
TOTAL	48			

DISTRIBUTORS - STATISTICS FOR THE QUARTER ENDED MARCH 31, 2004

	GROSS SALES TO)		AVERAGE COST
	OPERATORS		QUANTITY	PER UNIT
PUNCHBOARDS	\$64,180	0.6 %	4,243	\$15.13
PULL-TABS	7,909,126	75.5	259,574	\$30.47
DISPENSING DEVICES	17,058	0.2	36	\$473.83
FISHBOWLS	22,129	0.2	520	\$42.56
OTHER	2,460,358	23.5		
TOTAL SALES (1)	\$10,472,851	100.0 %		

NUMBER OF LICENSES:

- REPORTING ACTIVITY	37
- REPORTING NO ACTIVITY	Ģ
TOTAL	46

Notes:

(1) Sales of \$327,365 to other distributors are excluded.

COMBINED STATISTICS BY COUNTY FOR THE QUARTER ENDED MARCH 31, 2004

COUNTY	NUMBER OF LICENSEES*	GROSS <u>RECEIPTS</u>	PRIZES <u>PAID</u>	NET <u>RECEIPTS</u>	<u>EXPENSES</u>	NET <u>INCOME</u>
ADAMS	10	\$110,212	\$74,662	\$35,550	\$28,142	\$7,408
ASOTIN	13	765,946	287,450	478,496	302,429	176,067
BENTON	53	4,590,512	1,896,686	2,693,826	2,068,644	625,182
CHELAN	43	1,851,269	1,258,994	592,275	374,194	218,081
CLALLAM	34	1,434,792	898,517	536,275	257,632	278,643
CLARK	92	16,118,383	5,690,829	10,427,554	7,482,276	2,945,278
COLUMBIA	4	121,183	83,216	37,967	18,934	19,033
COWLITZ	50	5,852,590	3,080,697	2,771,893	2,052,871	719,022
DOUGLAS	14	1,550,838	432,396	1,118,442	982,308	136,134
FERRY	6	126,157	83,469	42,688	28,237	14,451
FRANKLIN	20	3,415,775	1,405,074	2,010,701	1,537,387	473,314
GARFIELD	1	7,544	2,137	5,407	3,687	1,720
GRANT	42	2,738,756	1,490,835	1,247,921	1,090,810	157,111
GRAYS HARBOR	74	3,096,780	1,774,171	1,322,609	967,900	354,709
ISLAND	30	1,902,483	1,488,868	413,615	309,117	104,498
JEFFERSON	10	179,485	119,323	60,162	39,058	21,104
KING	397	65,001,910	25,441,489	39,560,421	31,658,828	7,901,593
KITSAP	82	8,169,645	4,102,294	4,067,351	2,887,526	1,179,825
KITTITAS	25	974,211	525,089	449,122	337,136	111,986
KLICKITAT	16	479,132	336,382	142,750	83,881	58,869
LEWIS	52	1,937,005	1,306,998	630,007	412,494	217,513
LINCOLN	8	58,369	36,382	21,987	13,943	8,044
MASON	33	1,405,320	799,469	605,851	474,944	130,907
OKANOGAN	38	948,708	626,802	321,906	200,036	121,870
PACIFIC	40	1,361,607	859,119	502,488	384,428	118,060
PEND OREILLE	17	283,769	204,504	79,265	41,735	37,530
PIERCE	256	26,458,457	13,523,709	12,934,748	10,003,706	2,931,042
SAN JUAN	10	325,596	228,717	96,879	46,763	50,116
SKAGIT	54	2,490,859	1,778,734	712,125	609,041	103,084
SKAMANIA	4	135,701	98,099	37,602	23,295	14,307
SNOHOMISH	203	27,213,329	13,867,691	13,345,638	10,188,352	3,157,286
SPOKANE	173	14,616,331	7,745,193	6,871,138	5,093,724	1,777,414
STEVENS	28	477,657	334,095	143,562	91,763	51,799
THURSTON	79	6,243,960	3,427,218	2,816,742	1,741,483	1,075,259
WAHKIAKUM	1	38,556	21,446	17,110	8,719	8,391
WALLA WALLA	22	1,794,576	962,462	832,114	565,527	266,587
WHATCOM	61	6,958,872	4,648,003	2,310,869	1,654,526	656,343
WHITMAN	9	445,782	58,902	386,880	332,460	54,420
YAKIMA	86	8,203,403	4,258,141	3,945,262	2,881,223	1,064,039
TOTAL	2,190	\$219,885,460	\$105,258,262	\$114,627,198	\$87,279,159	\$27,348,039

^{*} Only includes licensees reporting activity. (One location may have more than one type of gambling license.)

BINGO STATISTICS BY COUNTY FOR THE QUARTER ENDED MARCH 31, 2004

COUNTY	NUMBER OF LICENSEES*	GROSS <u>RECEIPTS</u>	PRIZES <u>PAID</u>	NET <u>RECEIPTS</u>	<u>EXPENSES</u>	NET <u>INCOME</u>
ADAMS	0	\$0	\$0	\$0	\$0	\$0
ASOTIN	1	60,760	40,869	19,891	12,918	6,973
BENTON	4	784,501	531,392	253,109	155,625	97,484
CHELAN	4	311,191	224,962	86,229	47,031	39,198
CLALLAM	3	137,339	99,081	38,258	16,302	21,956
CLARK	4	2,755,632	1,954,619	801,013	560,468	240,545
COLUMBIA	0	0	0	0	0	0
COWLITZ	3	1,823,570	1,303,959	519,611	297,849	221,762
DOUGLAS	0	0	0	0	0	0
FERRY	0	0	0	0	0	0
FRANKLIN	1	654,475	442,150	212,325	139,986	72,339
GARFIELD	0	0	0	0	0	0
GRANT	3	233,624	171,502	62,122	37,482	24,640
GRAYS HARBOR	6	226,813	168,172	58,641	36,082	22,559
ISLAND	4	148,638	121,326	27,312	22,098	5,214
JEFFERSON	1	20,646	16,729	3,917	755	3,162
KING	16	5,623,400	4,094,718	1,528,682	1,230,867	297,815
KITSAP	9	1,227,088	813,591	413,497	255,783	157,714
KITTITAS	0	0	0	0	0	0
KLICKITAT	1	11,011	9,758	1,253	452	801
LEWIS	5	363,004	256,750	106,254	69,499	36,755
LINCOLN	0	0	0	0	0	0
MASON	0	0	0	0	0	0
OKANOGAN	0	0	0	0	0	0
PACIFIC	2	264,121	188,664	75,457	68,348	7,109
PEND OREILLE	2	28,744	24,696	4,048	450	3,598
PIERCE	6	2,382,554	1,718,884	663,670	393,757	269,913
SAN JUAN	2	9,624	6,045	3,579	1,325	2,254
SKAGIT	0	0	0	0	0	0
SKAMANIA	0	0	0	0	0	0
SNOHOMISH	10	2,740,594	2,010,633	729,961	456,671	273,290
SPOKANE	6	2,377,483	1,718,078	659,405	452,575	206,830
STEVENS	2	66,221	46,042	20,179	11,985	8,194
THURSTON	3	54,328	39,783	14,545	6,083	8,462
WAHKIAKUM	0	0	0	0	0	0
WALLA WALLA	3	555,816	388,498	167,318	126,778	40,540
WHATCOM	4	1,362,148	928,880	433,268	338,240	95,028
WHITMAN	0	0	0	0	0	0
YAKIMA	3	2,177,112	1,630,123	546,989	375,156	171,833
TOTAL	108	\$26,400,437	\$18,949,904	\$7,450,533	\$5,114,565	\$2,335,968

^{*} Only includes licensees reporting activity.

PUNCHBOARD / PULL-TAB STATISTICS BY COUNTY FOR THE QUARTER ENDED MARCH 31, 2004

COUNTY	NUMBER OF LICENSEES*	GROSS <u>RECEIPTS</u>	PRIZES <u>PAID</u>	NET <u>RECEIPTS</u>	<u>EXPENSES</u>	NET <u>INCOME</u>
ADAMS	10	\$110,212	\$74,662	\$35,550	\$28,142	\$7,408
ASOTIN	8	379,626	245,078	134,548	84,743	49,805
BENTON	39	1,994,913	1,344,968	649,945	453,873	196,072
CHELAN	32	1,508,442	1,024,330	484,112	321,199	162,913
CLALLAM	27	1,140,647	786,043	354,604	197,261	157,343
CLARK	82	5,329,037	3,733,260	1,595,777	1,178,628	417,149
COLUMBIA	4	121,183	83,216	37,967	18,934	19,033
COWLITZ	40	2,570,396	1,742,898	827,498	609,791	217,707
DOUGLAS	11	598,895	411,596	187,299	120,021	67,278
FERRY	6	126,157	83,469	42,688	28,237	14,451
FRANKLIN	16	1,286,756	940,359	346,397	282,957	63,440
GARFIELD	1	7,544	2,137	5,407	3,687	1,720
GRANT	37	1,840,661	1,319,333	521,328	410,863	110,465
GRAYS HARBOR	64	2,471,705	1,605,271	866,434	595,233	271,201
ISLAND	23	1,728,885	1,365,667	363,218	281,282	81,936
JEFFERSON	9	158,839	102,594	56,245	38,303	17,942
KING	315	28,698,812	20,802,093	7,896,719	6,023,790	1,872,929
KITSAP	66	4,509,430	3,215,846	1,293,584	886,210	407,374
KITTITAS	21	759,183	519,097	240,086	185,020	55,066
KLICKITAT	11	453,211	324,915	128,296	72,900	55,396
LEWIS	45	1,566,967	1,050,248	516,719	339,965	176,754
LINCOLN	7	57,669	36,207	21,462	13,890	7,572
MASON	31	1,186,525	786,429	400,096	303,968	96,128
OKANOGAN	32	933,474	618,537	314,937	198,110	116,827
PACIFIC	34	992,456	665,873	326,583	223,291	103,292
PEND OREILLE	13	251,595	177,910	73,685	41,134	32,551
PIERCE	227	16,370,568	11,721,071	4,649,497	3,407,663	1,241,834
SAN JUAN	8	315,972	222,672	93,300	45,438	47,862
SKAGIT	49	2,454,050	1,762,920	691,130	602,624	88,506
SKAMANIA	4	135,701	98,099	37,602	23,295	14,307
SNOHOMISH	170	16,132,249	11,623,975	4,508,274	3,519,551	988,723
SPOKANE	145	8,069,462	5,925,497	2,143,965	1,650,172	493,793
STEVENS	24	409,228	287,440	121,788	79,406	42,382
THURSTON	67	4,434,216	3,150,037	1,284,179	923,648	360,531
WAHKIAKUM	1	38,556	21,446	17,110	8,719	8,391
WALLA WALLA	16	771,148	568,609	202,539	155,747	46,792
WHATCOM	50	4,932,695	3,682,318	1,250,377	964,659	285,718
WHITMAN	7	85,787	58,902	26,885	16,098	10,787
YAKIMA	70	3,811,154	2,589,484	1,221,670	898,592	323,078
TOTAL	1,822	\$118,744,006	\$84,774,506	\$33,969,500	\$25,237,044	\$8,732,456

^{*}Only includes licensees reporting activity.

CARD ROOM STATISTICS BY COUNTY FOR THE QUARTER ENDED MARCH 31, 2004

<u>COUNTY</u>	NUMBER OF LICENSEES*	(1) GROSS <u>RECEIPTS</u>	PRIZES <u>PAID</u>	NET <u>RECEIPTS</u>	<u>EXPENSES</u>	NET <u>INCOME</u>
ADAMS	0	\$0	\$0	\$0	\$0	\$0
ASOTIN	1	322,419	0	322,419	201,825	120,594
BENTON	4	1,791,539	8,300	1,783,239	1,457,699	325,540
CHELAN	0	0	0	0	0	0
CLALLAM	1	14,901	0	14,901	7,857	7,044
CLARK	4	8,029,823	0	8,029,823	5,742,698	2,287,125
COLUMBIA	0	0	0	0	0	0
COWLITZ	2	1,416,485	19,275	1,397,210	1,141,289	255,921
DOUGLAS	3	951,943	20,800	931,143	862,287	68,856
FERRY	0	0	0	0	0	0
FRANKLIN	1	1,468,888	21,475	1,447,413	1,114,002	333,411
GARFIELD	0	0	0	0	0	0
GRANT	2	664,471	0	664,471	642,465	22,006
GRAYS HARBOR	2	396,716	0	396,716	336,322	60,394
ISLAND	1	9,663	0	9,663	4,452	5,211
JEFFERSON	0	0	0	0	0	0
KING	27	30,179,005	341,165	29,837,840	24,320,669	5,517,171
KITSAP	4	2,217,088	41,282	2,175,806	1,743,913	431,893
KITTITAS	1	200,927	2,720	198,207	151,661	46,546
KLICKITAT	2	10,935	0	10,935	8,971	1,964
LEWIS	2	7,034	0	7,034	3,030	4,004
LINCOLN	0	0	0	0	0	0
MASON	1	211,295	10,540	200,755	170,923	29,832
OKANOGAN	2	2,050	0	2,050	1,322	728
PACIFIC	2	94,042	0	94,042	91,904	2,138
PEND OREILLE	0	0	0	0	0	0
PIERCE	9	7,529,178	-137	7,529,315	6,179,087	1,350,228
SAN JUAN	0	0	0	0	0	0
SKAGIT	0	0	0	0	0	0
SKAMANIA	0	0	0	0	0	0
SNOHOMISH	10	8,218,332	195,432	8,022,900	6,205,286	1,817,614
SPOKANE	8	3,930,264	7,570	3,922,694	2,969,642	953,052
STEVENS	0	0	0	0	0	0
THURSTON	2	1,276,054	0	1,276,054	780,890	495,164
WAHKIAKUM	0	0	0	0	0	0
WALLA WALLA	1	464,429	4,375	460,054	282,821	177,233
WHATCOM	3	594,699	0	594,699	346,385	248,314
WHITMAN	1	359,012	0	359,012	315,756	43,256
YAKIMA	7	2,105,039	5,389	2,099,650	1,581,083	518,567
TOTAL	103	\$72,466,231	\$678,186	\$71,788,045	\$56,664,239	\$15,123,806

⁽¹⁾ See notes on page 4.

^{*} Only includes licensees reporting activity.

RAFFLE STATISTICS BY COUNTY FOR THE QUARTER ENDED MARCH 31, 2004

COUNTY	NUMBER OF LICENSEES*	GROSS <u>RECEIPTS</u>	PRIZES <u>PAID</u>	NET <u>RECEIPTS</u>	EXPENSES	NET <u>INCOME</u>
ADAMS	0	\$0	\$0	\$0	\$0	\$0
ASOTIN	3	3,141	1,503	1,638	2,943	-1,305
BENTON	6	19,559	12,026	7,533	1,447	6,086
CHELAN	7	31,636	9,702	21,934	5,964	15,970
CLALLAM	3	141,905	13,393	128,512	36,212	92,300
CLARK	2	3,891	2,950	941	482	459
COLUMBIA	0	0	0	0	0	0
COWLITZ	4	37,861	13,765	24,096	2,918	21,178
DOUGLAS	0	0	0	0	0	0
FERRY	0	0	0	0	0	0
FRANKLIN	2	5,656	1,090	4,566	442	4,124
GARFIELD	0	0	0	0	0	0
GRANT	0	0	0	0	0	0
GRAYS HARBOR	2	1,546	728	818	263	555
ISLAND	2	15,297	1,875	13,422	1,285	12,137
JEFFERSON	0	0	0	0	0	0
KING	37	490,117	202,738	287,379	77,459	209,920
KITSAP	3	216,039	31,575	184,464	1,620	182,844
KITTITAS	3	14,101	3,272	10,829	455	10,374
KLICKITAT	1	2,070	1,000	1,070	985	85
LEWIS	0	0	0	0	0	0
LINCOLN	1	700	175	525	53	472
MASON	1	7,500	2,500	5,000	53	4,947
OKANOGAN	4	13,184	8,265	4,919	604	4,315
PACIFIC	2	10,988	4,582	6,406	885	5,521
PEND OREILLE	2	3,430	1,898	1,532	151	1,381
PIERCE	13	170,302	78,659	91,643	19,699	71,944
SAN JUAN	0	0	0	0	0	0
SKAGIT	5	36,809	15,814	20,995	6,417	14,578
SKAMANIA	0	0	0	0	0	0
SNOHOMISH	13	122,154	37,651	84,503	6,844	77,659
SPOKANE	14	239,122	94,048	145,074	21,335	123,739
STEVENS	2	2,208	613	1,595	372	1,223
THURSTON	6	472,362	237,398	234,964	24,332	210,632
WAHKIAKUM	0	0	0	0	0	0
WALLA WALLA	2	3,183	980	2,203	181	2,022
WHATCOM	4	69,330	36,805	32,525	5,242	27,283
WHITMAN	0	0	0	0	0	0
YAKIMA	6	110,098	33,145	76,953	26,392	50,561
TOTAL	150	\$2,244,189	\$848,150	\$1,396,039	\$245,035	\$1,151,004

^{*} Only includes licensees reporting activity.

FUND-RAISING EVENT STATISTICS BY COUNTY FOR THE QUARTER ENDED MARCH 31, 2004

COUNTY	NUMBER OF <u>EVENTS*</u>	GROSS <u>RECEIPTS</u>	PRIZES <u>PAID</u>	NET <u>RECEIPTS</u>	EXPENSES	NET <u>INCOME</u>
ADAMS	0	\$0	\$0	\$0	\$0	\$0
ASOTIN	0	0	0	0	0	0
BENTON	0	0	0	0	0	0
CHELAN	0	0	0	0	0	0
CLALLAM	0	0	0	0	0	0
CLARK	0	0	0	0	0	0
COLUMBIA	0	0	0	0	0	0
COWLITZ	1	4,278	800	3,478	1,024	2,454
DOUGLAS	0	0	0	0	0	0
FERRY	0	0	0	0	0	0
FRANKLIN	0	0	0	0	0	0
GARFIELD	0	0	0	0	0	0
GRANT	0	0	0	0	0	0
GRAYS HARBOR	0	0	0	0	0	0
ISLAND	0	0	0	0	0	0
JEFFERSON	0	0	0	0	0	0
KING	2	10,576	775	9,801	6,043	3,758
KITSAP	0	0	0	0	0	0
KITTITAS	0	0	0	0	0	0
KLICKITAT	1	1,905	709	1,196	573	623
LEWIS	0	0	0	0	0	0
LINCOLN	0	0	0	0	0	0
MASON	0	0	0	0	0	0
OKANOGAN	0	0	0	0	0	0
PACIFIC	0	0	0	0	0	0
PEND OREILLE	0	0	0	0	0	0
PIERCE	1	5,855	5,232	623	3,500	-2,877
SAN JUAN	0	0	0	0	0	0
SKAGIT	0	0	0	0	0	0
SKAMANIA	0	0	0	0	0	0
SNOHOMISH	0	0	0	0	0	0
SPOKANE	0	0	0	0	0	0
STEVENS	0	0	0	0	0	0
THURSTON	1	7,000	0	7,000	6,530	470
WAHKIAKUM	0	0	0	0	0	0
WALLA WALLA	0	0	0	0	0	0
WHATCOM	0	0	0	0	0	0
WHITMAN	1	983	0	983	606	377
YAKIMA	0	0	0	0	0	0
TOTAL		\$30,597	\$7,516	\$23,081	\$18,276	\$4,805

^{*}Only includes events from which licensees report activity.

LICENSE STATUS AND ACTIVITY REPORT FOR THE QUARTER ENDED MARCH 31, 2004

	TOTAL ACTIVE LICENSES				
	AT	AT	AT	AT	
	3/31/2004	3/31/2003	3/31/2002	3/31/2001	
REVENUE GENERATING LICENSES:	Notes	s:			
BINGO	324	329	349	366	
PUNCHBOARDS/PULL-TABS					
CHARITABLE/NONPROFIT	306	318	338	341	
COMMERCIAL STIMULANT	1,591	1,650	1,717	1,764	
CARD ROOMS					
CHARITABLE/NONPROFIT	3	1	1	1	
COMMERCIAL STIMULANT	112	111	108	104	
RAFFLES	647	626	648	606	
AMUSEMENT GAMES					
CHARITABLE/NONPROFIT	104 (3)	108	127	131	
COMMERCIAL (and Carnival Operators)	901 (3)	910	870	919	
FUND RAISING EVENT [RENO NIGHT]	9 (1)	11	10	14	
TOTAL - REVENUE GENERATING	3,997	4,064	4,168	4,246	
NON-REVENUE GENERATING LICENSES:					
CARD ROOMS					
CHARITABLE/NONPROFIT	63	59	58	59	
COMMERCIAL STIMULANT	101	109	112	125	
RECREATIONAL GAMING PERMITS	4 (1)	4	6	8	
TOTAL - NON-REVENUE GENERATING	168	172	176	192	
SERVICE/EMPLOYEE LICENSES:					
MANUFACTURERS	47	52	45	43	
DISTRIBUTORS / SERVICE SUPPLIERS	137 (4)	111	102	97	
MANUF/DIST/SUPPLIER REPRESENTATIVES	362	265	228	222	
CARD ROOM EMPLOYEES	6,193	5,711	5,434	4,887	
CHARITABLE/NONPROFIT GAMBLING MANAGERS	411	456	493	526	
COMMERCIAL GAMBLING MANAGERS	6	15	18	26	
TOTAL SERVICE/EMPLOYEE LICENSES	7,156	6,610	6,320	5,801	
CLASS III TRIBAL GAMING:					
EMPLOYEES	6,381	5,972	5,604	5,072	
MANUFACTURERS / SUPPLIERS	3 (2)	9	3	4	
MANAGEMENT CO. / FINANCIERS	0	2	5	4	
TOTAL TRIBAL GAMING CERTIFICATIONS	6,384	5,983	5,612	5,080	
TOTAL - ALL ACTIVITIES	17,705	16,829	16,276	15,319	

(1) TOTAL FISCAL YEAR-TO-DATE:

Fund-raising Events = 22 Recreational Gaming Permits = 10

⁽¹⁾ Fund-Raising Event & Recreational Gaming Permit lines include only events or permits scheduled for dates during the quarter.

⁽²⁾ Includes Special Sales Permits - Manufacturers.

⁽³⁾ Includes "Premises-Only" licenses. Machines owned & operated by another licensee sharing revenue with premises.

⁽⁴⁾ Includes Linked Bingo Prize Providers, Punchboard/Pull-tab Service Business Permits, and Fund-raising Event Equipment Distributors.

EFFICIENCY RANKING OF THE TOP 25 BINGO OPERATORS FOR THE QUARTER ENDED MARCH 31, 2004

EFFICIENCY	GROSS RECEIPTS		COMBINED GROSS	REQUIRED CASH	ACTUAL ADJUSTED	% CASH TO GROSS
RANK	RANK	NAME	RECEIPTS	FLOW	CASH FLOW	RECEIPTS
1	8	Amvets # 00001/Tacoma	\$1,324,828	\$41,989	\$168,814	12.74%
2	11	Boys & Girls Club/Pierce Co./Tacoma	1,160,438	32,126	143,744	12.39%
3	16	Yakima Valley O I C/Yakima	1,077,113	27,605	127,211	11.81%
4	14	Rotary Club/Columbia Center/Kennewick	1,107,431	29,121	126,667	11.44%
5	5	40 & 8 # 00099/Vancouver	1,766,541	68,492	200,797	11.37%
6	2	Music Works Northwest/Renton	2,722,304	125,838	295,000	10.84%
7	7	Dmstc Viol/Sexual Asslt Serv/Whatcom Co./Ferndale	1,424,991	47,999	150,094	10.53%
8	17	Mid-Columbia Coalition (Ed. Institute)/Pasco	998,196	23,659	105,061	10.53%
9	19	Spokane Valley Fdn./Spokane Co.	805,823	14,732	81,278	10.09%
10	3	Northern Lights Drum & Bugle/Longview	2,134,165	90,549	205,206	9.62%
11	1	Seattle Jr Hockey Assoc./Mountlake Terrace	3,904,584	196,775	355,076	9.09%
12	12	Big Brothers & Sisters/Spokane Co./Spokane	1,110,068	29,253	97,523	8.79%
13	18	Sister Rebecca Berghoff/Union Gap	943,945	20,947	82,810	8.77%
14	9	Jaycees/Seattle/Tukwila	1,244,146	37,148	98,086	7.88%
15	22	Walla Walla Catholic Schools Assoc.	669,499	9,279	52,086	7.78%
16	13	Lions Club/North Everett	1,107,587	29,129	80,460	7.26%
17	24	Gateways For Youth & Families/Pierce Co.	495,145	3,604	35,045	7.08%
18	6	Cascades Youth Music Assoc./Shoreline	1,486,166	51,669	99,175	6.67%
19	15	Silver Buckle Youth Equestrian Center/Vancouver	1,100,368	28,768	73,060	6.64%
20	4	Big Brothers Big Sisters/King & Pierce Co./Burien	2,042,827	85,069	109,205	5.35%
21	23	American Legion # 00176/Clark Co.	537,303	4,869	28,081	5.23%
22	20	Yakima Greenway Fdn./Yakima Co.	794,083	14,263	39,316	4.95%
23	10	Sno-King Amateur Hockey Assoc./King Co.	1,235,640	36,638	57,283	4.64%
24	21	Spokane Youth Sports/Spokane	726,051	11,542	27,724	3.82%
25	25	Sound Institute/Families & Children/Kitsap Co.	419,677	1,340	12,899	3.07%
		TOTALS OF TOP 25	\$32,338,919	\$1,062,403	\$2,851,701	8.82%

Notes:

GROSS RECEIPTS RANK -- Ranked by the Top 25 Combined gross receipts. COMBINED GROSS RECEIPTS -- Includes Bingo & other related gross receipts.

COMBINED <u>PER PLAYER</u> ANALYSIS OF THE TOP 25 BINGO OPERATORS FOR THE QUARTER ENDED MARCH 31, 2004

PER PLAYER	GROSS RECEIPTS		COMBINED GROSS	ACTUAL ADJUSTED		Combined Gross Per Player	Cash Flow Per Player
RANK	RANK	NAME	RECEIPTS	CASH FLOW	ATTENDANCE	Average	Average
1	1	Seattle Jr Hockey Assoc./Mountlake Terrace	\$3,904,584	\$355,076	39,562	\$98.70	\$8.98
2	10	Sno-King Amateur Hockey Assoc./King Co.	1,235,640	57,283	12,926	95.59	4.43
3	17	Mid-Columbia Coalition (Ed. Institute)/Pasco	998,196	105,061	12,905	77.35	8.14
4	3	Northern Lights Drum & Bugle/Longview	2,134,165	205,206	27,915	76.45	7.35
5	24	Gateways For Youth & Families/Pierce Co.	495,145	35,045	6,515	76.00	5.38
6	2	Music Works Northwest/Renton	2,722,304	295,000	35,838	75.96	8.23
7	8	Amvets # 00001/Tacoma	1,324,828	168,814	17,602	75.27	9.59
8	11	Boys & Girls Club/Pierce Co./Tacoma	1,160,438	143,744	15,534	74.70	9.25
9	13	Lions Club/North Everett	1,107,587	80,460	15,719	70.46	5.12
10	23	American Legion # 00176/Clark Co.	537,303	28,081	7,678	69.98	3.66
11	6	Cascades Youth Music Assoc./Shoreline	1,486,166	99,175	21,579	68.87	4.60
12	14	Rotary Club/Columbia Center/Kennewick	1,107,431	126,667	16,202	68.35	7.82
13	25	Sound Institute/Families & Children/Kitsap Co.	419,677	12,899	6,301	66.60	2.05
14	9	Jaycees/Seattle/Tukwila	1,244,146	98,086	20,073	61.98	4.89
15	4	Big Brothers Big Sisters/King & Pierce Co./Burien	2,042,827	109,205	33,141	61.64	3.30
16	7	Dmstc Viol/Sexual Asslt Serv/Whatcom Co./Ferndale	1,424,991	150,094	23,592	60.40	6.36
17	22	Walla Walla Catholic Schools Assoc.	669,499	52,086	11,120	60.21	4.68
18	5	40 & 8 # 00099/Vancouver	1,766,541	200,797	29,435	60.01	6.82
19	12	Big Brothers & Sisters/Spokane Co./Spokane	1,110,068	97,523	18,599	59.68	5.24
20	15	Silver Buckle Youth Equestrian Center/Vancouver	1,100,368	73,060	18,734	58.74	3.90
21	21	Spokane Youth Sports/Spokane	726,051	27,724	12,943	56.10	2.14
22	19	Spokane Valley Fdn./Spokane Co.	805,823	81,278	14,581	55.27	5.57
23	20	Yakima Greenway Fdn./Yakima Co.	794,083	39,316	14,708	53.99	2.67
24	16	Yakima Valley O I C/Yakima	1,077,113	127,211	21,200	50.81	6.00
25	18	Sister Rebecca Berghoff/Union Gap	943,945	82,810	21,717	43.47	3.81
		TOTALS OF TOP 25	\$32,338,919	\$2,851,701	476,119	\$67.92	\$5.99

Notes:

PER PLAYER RANK -- Ranked by the portion of gross receipts attributable to an average player.

GROSS RECEIPTS RANK -- Ranked by the Top 25 Combined gross receipts.

COMBINED GROSS RECEIPTS -- Includes Bingo & other related gross receipts.

ADJUSTED CASH FLOW -- Computed per WAC 230-20-059 (Combined Net Income plus Depreciation)